

## **Disclaimer**

This investor presentation (this "Presentation") is for informational purposes only to assist interested parties in making their own evaluation with respect to the proposed business combination (the "Business Combination") between Empower, Ltd. (the "Company") and Holley Intermediate Holdings ("Holley"), a wholly owned subsidiary of Holley Parent Holdings, LLC ("Holley Parent"). The information contained herein does not purport to be all-inclusive and none of the Company, Holley or any of their respective affiliates makes any representation or warranty, express or implied, as to the accuracy, completeness or reliability of the information contained in this Presentation. The 2020E financials set forth in the prior investor presentation have been amended to reflect the final 2020 Company audit, which was completed after the publicly filed investor presentation and included in Empower Ltd.'s Form S-4 filed with the SEC on April 8, 2021.

This Presentation does not constitute (i) a solicitation of a proxy, consent or authorization with respect to any securities or in respect of the proposed Business Combination or (ii) an offer to sell, a solicitation of an offer to buy, or a recommendation to purchase any security of the Company, Holley, or any of their respective affiliates. You should not construe the contents of this Presentation as legal, tax, accounting or investment advice or a recommendation. You should consult your own counsel and tax and financial advisors as to legal and related matters concerning the matters described herein, and, by accepting this Presentation, you confirm that you are not relying upon the information contained herein to make any decision.

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#### Forward-Looking Statements

Certain statements in this Presentation may be considered forward-looking statements. Forward-looking statements generally relate to future events or the Company's or Holley's future financial or operating performance. For example, projections of future revenue, Pro Forma Adjusted EBITDA, Pro Forma EBITDA, Pro Forma Free Cash Flow, Pro Forma Net Sales, Pro Forma Gross Profit, Pro Forma Net Leverage and other metrics are forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as "may", "should", "expect", "intend", "will", "estimate", "anticipate", "believe", "predict", "potential" or "continue", or the negatives of these terms or variations of them or similar terminology. Such forward-looking statements are subject to risks, uncertainties, and other factors which could cause actual results to differ materially from those expressed or implied by such forward looking statements.

These forward-looking statements are based upon estimates and assumptions that, while considered reasonable by the Company and its management, and Holley and its management, as the case may be, are inherently uncertain. Factors that may cause actual results to differ materially from current expectations include, but are not limited to: (1) the occurrence of any event, change or other circumstances that could give rise to the termination of negotiations and any subsequent definitive agreements with respect to the Business Combination; (2) the outcome of any legal proceedings that may be instituted against the Company, the combined company or others following the announcement of the Business Combination and any definitive agreements with respect thereto: (3) the inability to complete the Business Combination due to the failure to obtain approval of the shareholders of the Company, to complete the Business Combination or to satisfy other conditions to closing; (4) changes to the proposed structure of the Business Combination that may be required or appropriate as a result of applicable laws or regulations or as a condition to obtaining regulatory approval of the Business Combination; (5) the ability to meet stock exchange listing standards following the consummation of the Business Combination; (6) the risk that the Business Combination disrupts current plans and operations of Holley as a result of the announcement and consummation of the Business Combination; (7) the ability to recognize the anticipated benefits of the Business Combination, which may be affected by, among other things, competition, the ability of the combined company to grow and manage growth profitably, maintain relationships with customers and suppliers and retain its management and key employees; (8) costs related to the Business Combination; (9) changes in applicable laws or regulations; (10) the possibility that Holley or the combined company may be adversely affected by other economic, business, and/or competitive factors; (11) Holley's estimates of expenses and profitability; and (12) other risks and uncertainties set forth in the Company's final prospectus relating to the Business Combination.

Nothing in this Presentation should be regarded as a representation by any person that the forward-looking statements set forth herein will be achieved or that any of the contemplated results of such forward-looking statements. looking statements will be achieved. You should not place undue reliance on forward-looking statements, which speak only as of the date they are made. Neither the Company nor Holley undertakes any duty to update these forward-looking statements.

#### Non-GAAP Financial Measures

This Presentation includes certain financial measures not presented in accordance with generally accepted accounting principles ("GAAP") including, but not limited to. Pro Forma Adjusted EBITDA, Pro Forma EBITDA, Pro Forma Free Cash Flow, Pro Forma Net Sales, Pro Forma Gross Profit, Pro Forma Net Leverage and certain ratios and other metrics derived therefrom. These non-GAAP financial measures are not measures of financial performance in accordance with GAAP and may exclude items that are significant in understanding and assessing Holley's financial results. Therefore, these measures should not be considered in isolation or as an alternative to net income, cash flows from operations or other measures of profitability, liquidity or performance under GAAP. You should be aware that Holley's presentation of these measures may not be comparable to similarly-titled measures used by other companies.

Holley believes these non-GAAP measures of financial results provide useful information to management and investors regarding certain financial and business trends relating to Holley's financial condition and results of operations. Holley believes that the use of these non-GAAP financial measures provides an additional tool for investors to use in evaluating ongoing operating results and trends in and in comparing Holley's financial measures with other similar companies, many of which present similar non-GAAP financial measures to investors. These non-GAAP financial measures are subject to inherent limitations as they reflect the exercise of judgments by management about which expense and income are excluded or included in determining these non-GAAP financial measures.

This Presentation also includes certain projections of non-GAAP financial measures. Due to the high variability and difficulty in making accurate forecasts and projections of some of the information excluded from these projected measures, together with some of the excluded information not being ascertainable or accessible, Holley is unable to quantify certain amounts that would be required to be included in the most directly comparable GAAP financial measures without unreasonable effort. Consequently, no disclosure of estimated comparable GAAP measures is included and no reconciliation of the forward-looking non-GAAP financial measures is included

## **Disclaimer (cont'd)**

#### Use of Projections

This Presentation contains financial forecasts with respect to Holley's projected financial results, including Revenue and Pro Forma Adjusted EBITDA, Pro Forma EBITDA, Pro Forma Free Cash Flow, Pro Forma Net Sales, Pro Forma Gross Profit, Pro Forma Net Leverage for fiscal years 2021 through 2022. Holley's independent auditors have not audited, reviewed, compiled or performed any procedures with respect to the projections for the purpose of their inclusion in this Presentation, and accordingly, they did not express an opinion or provide any other form of assurance with respect thereto for the purpose of this Presentation. Certain of the above-mentioned projected information has been provided for purposes of providing comparisons with historical data. These projections should not be relied upon as being necessarily indicative of future results. The assumptions and estimates underlying the prospective financial information are inherently uncertain and are subject to a wide variety of significant business, economic and competitive risks and uncertainties that could cause actual results to differ materially from those contained in the prospective financial information. Accordingly, there can be no assurance that the prospective results are indicative of the future performance of Holley or that actual results will not differ materially from those presented in the prospective financial information. Inclusion of the prospective financial information in this Presentation should not be regarded as a representation by any person that the results contained in the prospective financial information will be achieved.

This Presentation also includes preliminary financial information (or "flash" information), which is subject to completion of Holley's guarter-end close procedures and further financial review. Actual results may differ as a result of the completion of Holley's quarter-end closing procedures, review adjustments and other developments that may arise between now and the time such financial information for the period is finalized. As a result, these estimates are preliminary, may change and constitute forward-looking information and, as a result, are subject to risks and uncertainties. Neither Holley's nor the Company's independent registered accounting firm has audited, reviewed or compiled, examined or performed any procedures with respect to the preliminary results, nor have they expressed any opinion or any other form of assurance on the preliminary financial information.

#### **Industry and Market Data**

In this Presentation, the Company and Holley rely on and refer to certain information and statistics obtained from third-party sources which they believe to be reliable. Neither the Company nor Holley has independently verified the accuracy or completeness of any such third-party information.

#### **Additional Information**

In connection with the proposed Business Combination, the Company has filed with the SEC a registration statement on Form S-4 containing a preliminary proxy statement and a preliminary prospectus of the Company, and after the registration statement is declared effective, the Company will mail a definitive proxy statement/prospectus relating to the proposed Business Combination to its shareholders. This Presentation does not contain all the information that should be considered concerning the proposed Business Combination and is not intended to form the basis of any investment decision or any other decision in respect of the Business Combination. The Company's shareholders and other interested persons are advised to read the preliminary proxy statement/prospectus and the amendments thereto and the definitive proxy statement/prospectus (when available) and other documents filed in connection with the proposed Business Combination, as these materials will contain important information about the Company, Holley and the Business Combination. When available, the definitive proxy statement/prospectus and other relevant materials for the proposed Business Combination will be mailed to shareholders of the Company as of a record date to be established for voting on the proposed Business Combination. Shareholders may obtain copies of the preliminary proxy statement/prospectus, the definitive proxy statement/prospectus (when available) and other documents filed with the SEC, without charge, is at the SEC's website at www.sec.gov, or by directing a request to: Empower, Ltd., 245 Park Avenue, 38th Floor, New York, NY 10167.

#### Participants in the Solicitation

The Company and its directors and executive officers may be deemed participants in the solicitation of proxies from the Company's shareholders with respect to the proposed Business Combination. A list of the names of those directors and executive officers and a description of their interests in the Company is contained in the Company's final prospectus related to its initial public offering dated October 7, 2020, which was filed with the SEC and is available free of charge at the SEC's web site at www.sec.gov, or by directing a request to Empower, Ltd., 245 Park Avenue, 38th Floor, New York, NY 10167, Additional information regarding the interests of such participants is contained in the preliminary proxy statement/prospectus for the proposed Business Combination.

Holley and its directors and executive officers may also be deemed to be participants in the solicitation of proxies from the shareholders of the Company in connection with the proposed Business Combination. A list of the names of such directors and executive officers and information regarding their interests in the proposed Business Combination is included in the preliminary proxy statement for the proposed Business Combination.

# Holley

# The Enthusiast Platform

**Built by Enthusiasts for Enthusiasts** 

## **Today's Presenters**

Tom Tomlinson
President and Chief
Executive Officer
Holley



Dominic Bardos
Chief Financial Officer
Holley



Sean Crawford
Chief Marketing Officer
Holley



Matt Rubel
Executive Chairman and
Chief Executive Officer
Empower Ltd.



Graham Clempson
President
Empower Ltd.



## **Transaction Overview**

#### **Holley Is the Ultimate Enthusiast Platform**

## #1 Market Leader<sup>(1)</sup>

in the large and attractive performance aftermarket category

## Strong **Growth**

driven by iconic brands, continuous innovation and unmatched go-tomarket capabilities

## **Attractive Financial Profile**

with best-in-class margins and exceptional free cash flow generation

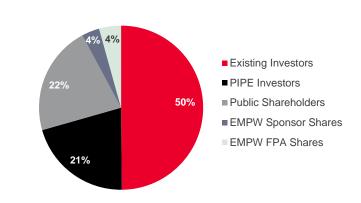
#### **Pro Forma Valuation (\$M)**

Enterprise value	\$1,643.1
Plus: Debt	555.0
Less: Cash	70.0
Equity value	\$1,158.1
Pro forma shares outstanding (M)	115.8
Share price	\$10.00

#### Sources & Uses<sup>(2)</sup>

Sources (\$M)		Uses (\$M)	
SPAC Cash Held in Trust	\$250.0	Cash Paid to Existing Investors	\$387.5
PIPE Proceeds	240.0	Rollover Equity	577.5
EMPW FPA Proceeds	50.0	Debt Repayment	100.0
Equity Issuance to Existing Investors	577.5	Total Fees	52.5
Cash from Balance Sheet	70.0	Cash to Balance Sheet	70.0
Total sources	\$1.187.5	Total uses	\$1.187.5

#### Pro Forma Ownership<sup>(3)</sup>



Source: Third-party report created by market leading consulting firm; 2020.

Note: Excludes warrants (4,666,667 warrants exercisable at \$11.50 per share) and assumes no redemption by public shareholders in connection with the transaction; Does not include employee incentive equity plan providing for an incentive pool of approximately 7.5% of the fully diluted share capital of the Company, with 50% of any grants vesting based on share performance, and 50% of any grants subject to timebased vesting over 4 years; Includes only 65% of sponsor promote, with remaining 35% subject to earnout and vesting (50% of earnout vesting if the share price is \$13.00 per share for 20 days out of 30 consecutive trading days and the remaining 50% of the earnout vesting if the share price is \$15.00 per share for 20 days out of 30 consecutive trading days).

(1) Management estimate. (2) Cash does not reflect the \$52M purchase of AEM. (3) Pro forma ownership percentages do not add to 100% due to rounding.

## **Empower Ltd. Overview**

#### **Led By Operators With Deep Domain Expertise**



Matthew Rubel Executive Chairman and Chief Executive Officer

**Experienced CEO** with over 35 years of operational, strategic and investment experience





**Graham Clempson** President

35+ years of banking, private equity, and business development experience





**Andrew Spring** Chief Financial Officer

Extensive domain expertise with significant financial experience



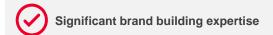


#### **The Empower Difference**















\$50M forward purchase agreement

#### MidOcean's Track Record of Performance



















## the Ultimate Enthusiast Platform

The largest and fastest growing platform in the performance enthusiast automotive space reaching consumers with the most iconic brands, continuous product innovation and a powerful distribution network

#### **Unmatched Scale**

## >\$580M

of PF net sales in 2020

3x

the size of the nearest competitors<sup>(1)</sup>

## **Market Leading Brands**

## **#1 or #2**

market position in all major categories with a large, loyal and growing consumer base(1)

## **New Product Development Engine**

~40%

of 2020 PF gross sales from products introduced within the last 5 years

## DTC **Powerhouse**

~40%

organic CAGR in DTC 2014 - PF 2020

PF 2020 DTC sales<sup>(2)</sup>

## **Proven M&A Platform**

acquisitions completed since 2014

\$35M

in growth and cost synergies since 2014

## **Exceptional Financial Profile**

~25%

2020 PF EBITDA margin 92%

2020 PF free cash flow conversion(3)

Source: Third-party report created by market leading consulting firm; 2020. Note: Historical financials are pro forma for acquisitions, excluding AEM.

- (1) Management estimate.
- (2) Represents ~14% of 2020 PF gross sales.
- (3) (PF Adjusted EBITDA less PF Capex) / PF Adjusted EBITDA.

# **The Enthusiast Platform**

**Built by Enthusiasts for Enthusiasts** 

- Large base of passionate and highly engaged enthusiast consumers with attractive demographics
- Massive \$34B U.S. market with decades of uninterrupted growth(1)
- Powerhouse of product innovation with iconic brands
- Proven acquisition platform with a robust M&A pipeline
- Transformational digital and DTC opportunity with omni-channel distribution
- Flexible operating model with attractive growth, margins and free cash flow
- Experienced team with a track record of execution

#### **Mission**

#### Bring innovation and provide inspiration to automotive enthusiasts

#### **Vision**

- Be the most compelling platform for automotive enthusiasts
- To inspire and support enthusiasts' transition to cleaner, more sustainable technologies
- To further accelerate the automotive lifestyle



## **The Enthusiast Platform**

**Built by Enthusiasts for Enthusiasts** 



Other Industry Players<sup>(1)</sup>

<\$150M of sales

## **We Are Disrupting the Performance Aftermarket**

Core Focus	We focus on our <i>consumers</i>	Primarily focused on <u><b>B2B</b></u>
Consumer Engagement	Direct digital and experiential engagement with enthusiasts	Transactional, with limited consumer interaction
Channel Strategy	DTC strategy is core to what we do	Limited DTC capability
New Product Innovation	Inspired by consumer wants and desires	Less informed by consumer insights

Holley

Transforming the sector with a consumer-first approach driven by innovation

~\$600M of PF net sales

Scale

## **We Are Committed to Growth**

New Product Development is The Primary Driver of Our Organic Growth

We Will Accelerate Growth by Capitalizing on Our Massive M&A Opportunity

We Are Engaging Our Consumers and Growing Our DTC Sales

We Have Created a Virtuous Cycle of Engagement, Innovation, and Opportunity







## **1** Our Consumers Love **Their Cars and Trucks**

### We Reach a Huge **Base of Consumers**

#### 50M<sup>(1)</sup>

consumers in the U.S. who see their cars and trucks as more than a means of transportation; 15M of these are frequent purchasers<sup>(2)</sup>

## **Our Consumers Are Passionate About Their Cars, Trucks and Jeeps**

92%

of enthusiast consumers feel their car or truck is an extension of their personality

## **Our Consumers Are Obsessive About Their Lifestyle**

**69%** 

of enthusiasts own more than one car: perpetuating their exceptionally strong engagement

# 1 Our Enthusiasts Love to Modify Their Cars

Enthusiasts feel a need for personalization and performance

Desire for selfexpression Desire for experiences

Enthusiasts will replace ordinary working parts with <u>extraordinary</u> ones

**10+** hours spent weekly on car enhancements

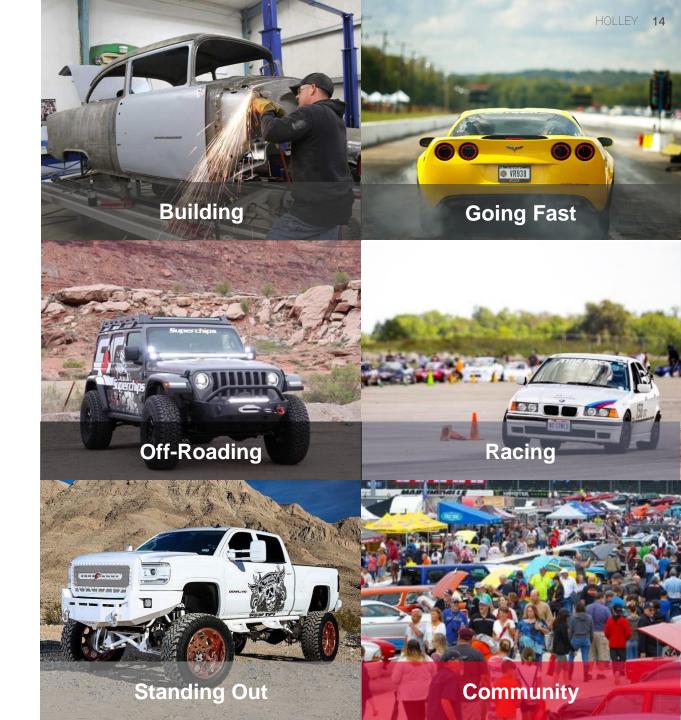
of all enthusiasts consider budget on parts a recurring expense

of our consumers frequently trade-in their cars and trucks and begin new personalized vehicle builds



**Predictable, Consistent Spend** 

1 Our Enthusiast Consumers Are Engaged and Active



# **1** Our Consumers Have Highly Compelling Attributes

### **Repeat Purchasers**

of our consumers view their spend as recurring

### **Spend More**

higher average spend by Holley consumers relative to broader enthusiast market

## **Young and Active**

**76%** aged 45 or younger vs. 46% of the general population

#### **Affluent**

**54%** earn >\$75k annual income vs. 43% in general population

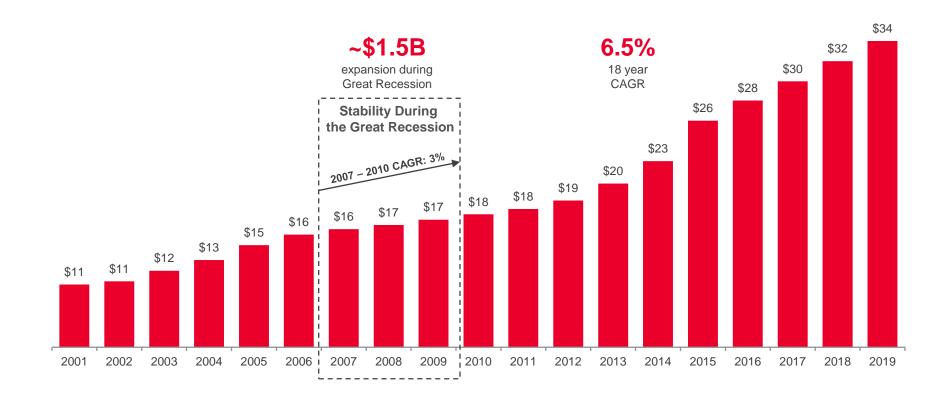
#### **Diverse**

**30%** of our consumers are female





Industry Revenue in Billions



20+ Years of Consistent, Predictable Demand

## 2 We Have Tremendous Room to Grow in Our Market

## **U.S. Addressable Performance Aftermarket by Product Group**

(2019 Revenue in Billions)

As a leader in its current categories, Holley is well positioned to expand into the broader performance automotive aftermarket

## Holley

#1 Share



\$4B

## Holley Growing **Presence** \$5B

## Holley

**Ample Runway for Continued Growth** 



\$25B





Core engine and safety products

Other engine products

Other aftermarket parts

Total aftermarket

#### **Product Categories**

- Electronic Fuel Injection (#1) ! -
- **Electronic Tuning (#1)**
- **Electronic Ignition (#1)**
- Carburetors (#1)
- Safety Solutions (#1)
- Exhaust (#2)

- **Electronic Fuel Pumps Electronic Control Units**
- **Forced Induction**
- **Cooling Systems**
- **Data Acquisition Systems** Other Engine Parts
- Wheels and Tires
- Suspension, Steering and Chassis
- **Drivetrain Parts**
- Other Aftermarket Parts

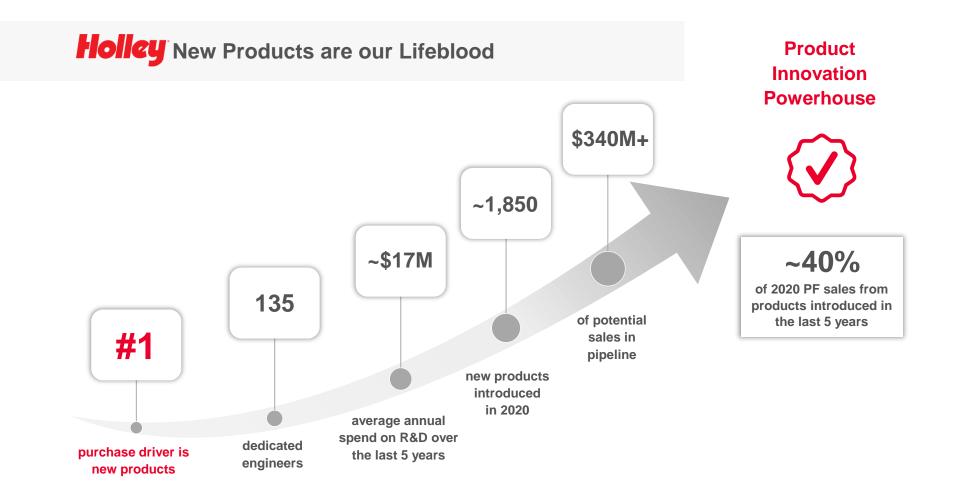
Source: Third-party report created by market leading consulting firm; 2020; management estimates Note: Category leadership based on sales.

## **2** Our Iconic Brands Resonate with Our Consumers

Core Category	Our Brands	Our Market Position	Representative Products
Electronic Fuel Injection	Holley Eff	#1	
Electronic Tuning	DIABL®SPORT. GASCLAR AND DESELT THAN SHYTING  FUTURE THE PARTY OF THE SHYTING	#1	
Electronic Ignition	MSD AĞCEL	#1	MSP
Carburetor	Holley	#1	
Exhaust	FLOWMASTER	#2	
Safety	SIMPSON Stile	#1	



## **3 Our Innovative Products Drive Organic Sales Growth**

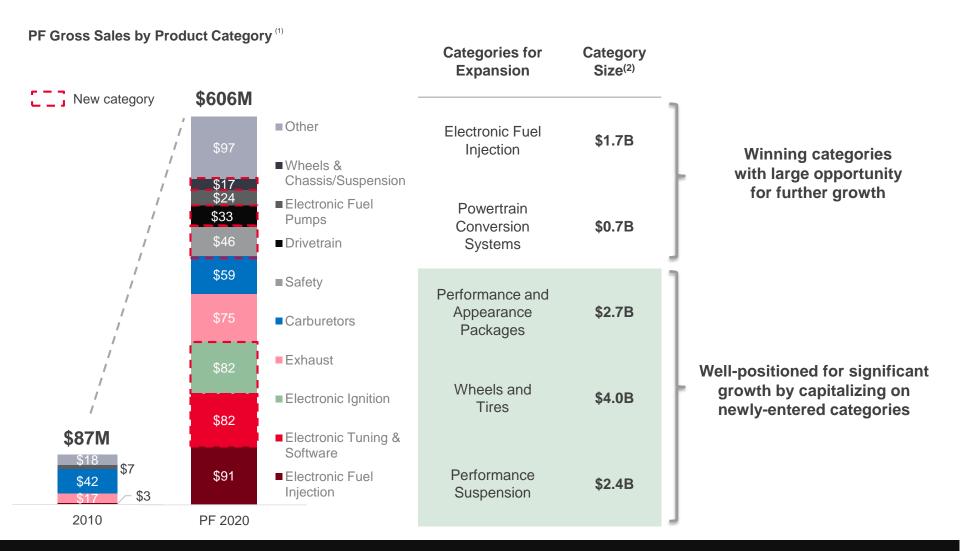


## We Know the Innovation Playbook

- ✓ Fill an unmet or poorly met need.
- ✓ Lower, disruptive price point

- ✓ Significantly easier installation
- ✓ Part of an integrated solution

## **3We Have Thoughtfully Expanded Our Product Portfolio**



## We Have Meaningful Runway Across All Product Categories

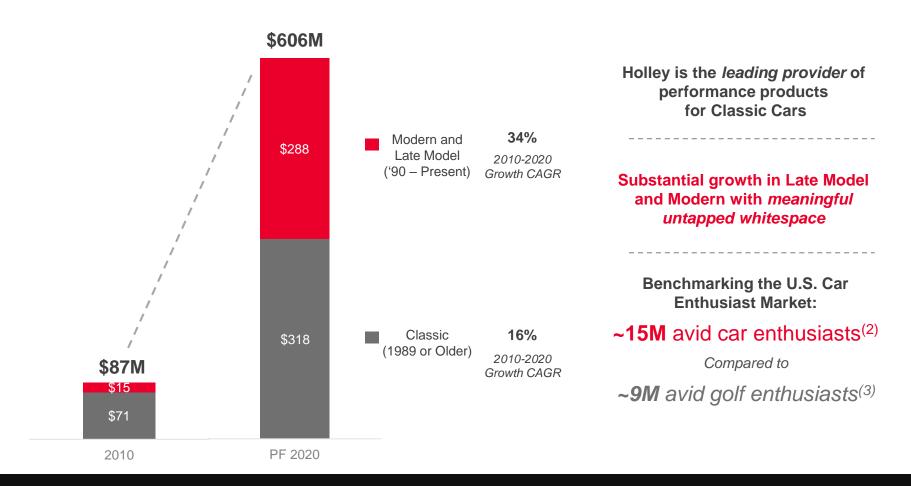
Source: Third-party report created by market leading consulting firm; 2020. Note: Historical financials are pro forma for acquisitions, excluding AEM.

(1) Source: Holley management.

(2) Management estimates based on 2020 SEMA Report.

## **3** Growing Across All Vehicle Vintages

PF Gross Sales by Vintage<sup>(1)</sup>



## We Serve the Many Different Types of Automotive Enthusiasts

Source: Third-party report created by market leading consulting firm; 2020. Note: Historical financials are pro forma for acquisitions, excluding AEM.

- (1) Source. Holley management.
- (2) Consumer enthusiast defined in third party report as individuals who have recently purchased.
- (2) Avid golfers in the U.S. per Golfweek (2020).

## **3** Positioned for Growth in the Emerging Performance EV Segment

We are one of the only performance aftermarket companies with the scale and expertise to meaningfully attack the performance EV opportunity

Substantial expertise in electronic controls

- Demonstrated success in modern powertrain conversions
- ✓ Unparalleled understanding of performance enthusiast consumers

#### Modification of Electric Vehicles









With our recent acquisition of AEM, we are leveraging our combined expertise in electronics to more rapidly deploy EV products



## 4 We Have Proven Capabilities and a Focused Strategy

## Powerful Acquisition Platform

## Proven Integration Expertise

## Robust Pipeline of Targets

9

acquisitions executed since 2014

Focused on Highly Synergistic

platform acquisitions

\$35M

cost saving synergies realized since 2014

Highly Accretive Acquisitions

driven by exceptional cost discipline and ability to integrate new systems

20+

near-term high priority acquisitions identified

**Hundreds** 

of targets identified; ~80 of which are priority and actionable

### **Focused Strategy**

Enter New Product Categories and Consumer Segments

Increase Direct-to-Consumer Scale and Connection

Expand Share in Current Categories

Consolidate the Consolidators

## **4** We Have Unlocked Incredible Value

## Proven Ability to Execute and Integrate Accretive M&A





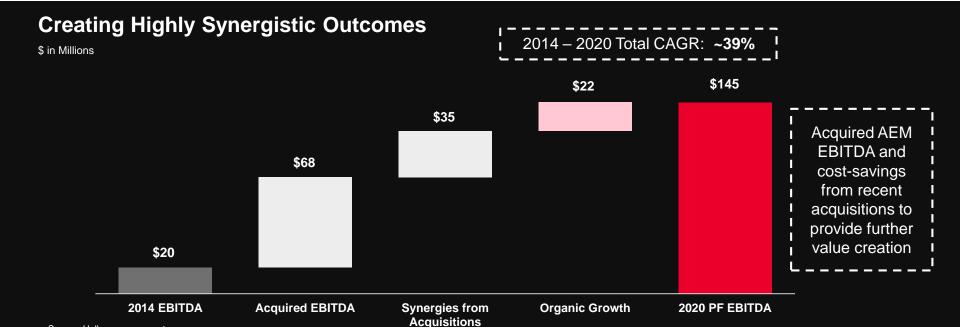








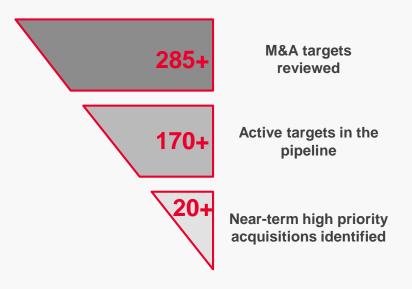




Source: Holley management. Note: Historical financials are pro forma for acquisitions, excluding AEM.

## Opportunity to Accelerate Growth **Through M&A**

## **Highly Active M&A Pipeline**



## **Highly Attractive Acquisition Opportunities**

\$420M+ combined EBITDA of high priority targets

potential addressable market ~\$18B+ unlocked through M&A

## **AEM:** A Quintessential **Holley Deal**



Leading developer and supplier of electronic control and monitoring systems for performance automotive applications

- Acquired April 2021
- Expect \$26M of 2021E Net Sales

#### **Investment Rationale**

- ✓ Iconic brand with loyal following among enthusiasts of import and other sport compact cars
- ✓ History of double-digit organic revenue growth
- ✓ Increases engineering talent to continue driving new product innovation across the entire platform
- ✓ Growing suite of products addressing nascent electric vehicle and electric vehicle conversion markets
- ✓ Opportunity to drive non-existent DTC sales
- ✓ Asset deal with step up for tax purposes
- ✓ Accretive before operational synergies



## **6** We Focus on Digital and Experiential Engagement

**Powerful marketing strategy** with multiple consumer touch points

333%

As business has scaled the brand the story has simplified Continued digital evolution, combined with effective data capture, drives significant growth

## **Digital**

Website

Social

Content

17.6M

sessions on user generated Holley.com content growth on My Garage

200M

impressions

followers

4.4M

20M +

views per year

global site ranking improvement since MotorLife launch

+33%

### **Experiential**

#### **Authentic Events**

~45%

attendance CAGR at Holley events (2015 – 2019)







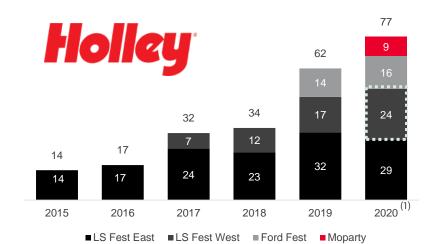


# **5 Experiential Marketing Builds Emotional Connections and Drives Lifetime Value**

## **Building the "Holley Tribe"**

#### **Directly Engaging Enthusiasts**

(Attendees in thousands)



## Celebrating Car Culture and Building Community

Events are rooted in popular engine and car platforms and drive extensive media coverage

Recently launched highly successful MoParty event in September to cater to the Mopar (Dodge, Jeep, Chrysler) platform





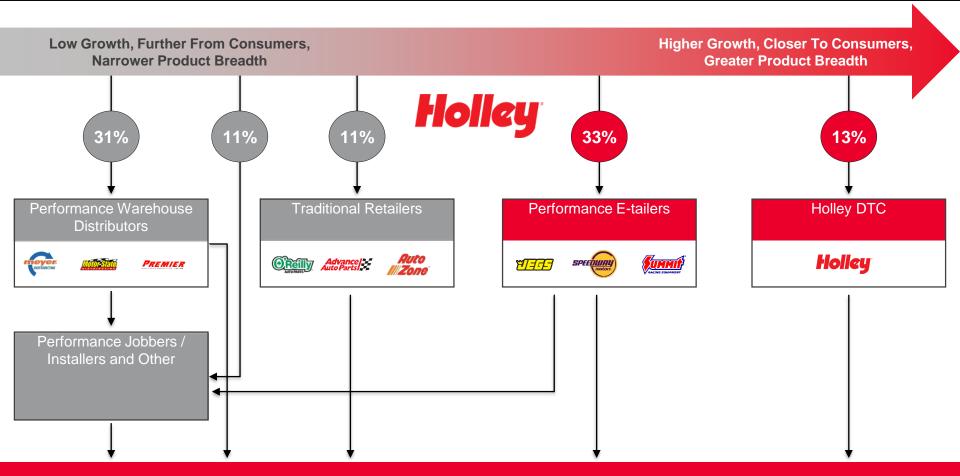


## **5** Omni-Channel Presence with Rapidly Growing DTC

We reach our consumers where they choose to shop

Consumer demand pulls our product through each channel

Strong pull through affords our brands mustcarry status Power position in all channels, including higher margin DTC channel



## **6** We Are the Online Leader in the Performance Aftermarket

#### The Performance Aftermarket is **Moving Online**

**\$17B** 

~40%

performance aftermarket online sales(1)

consumers expect to increase DTC spend

### We are Well-Positioned to **Continue Driving the Shift Online**

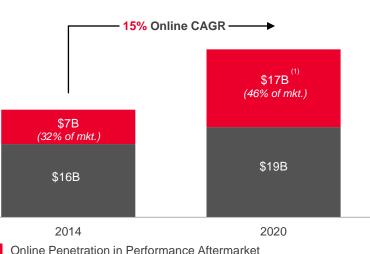
~\$84M

**\$286** 

PF DTC sales 2020

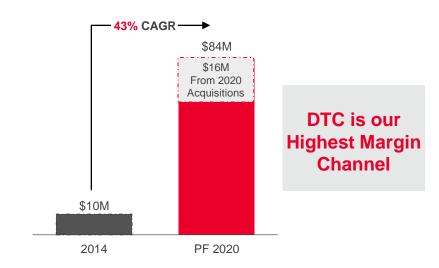
average order value

#### **Transformational Digital Opportunity**



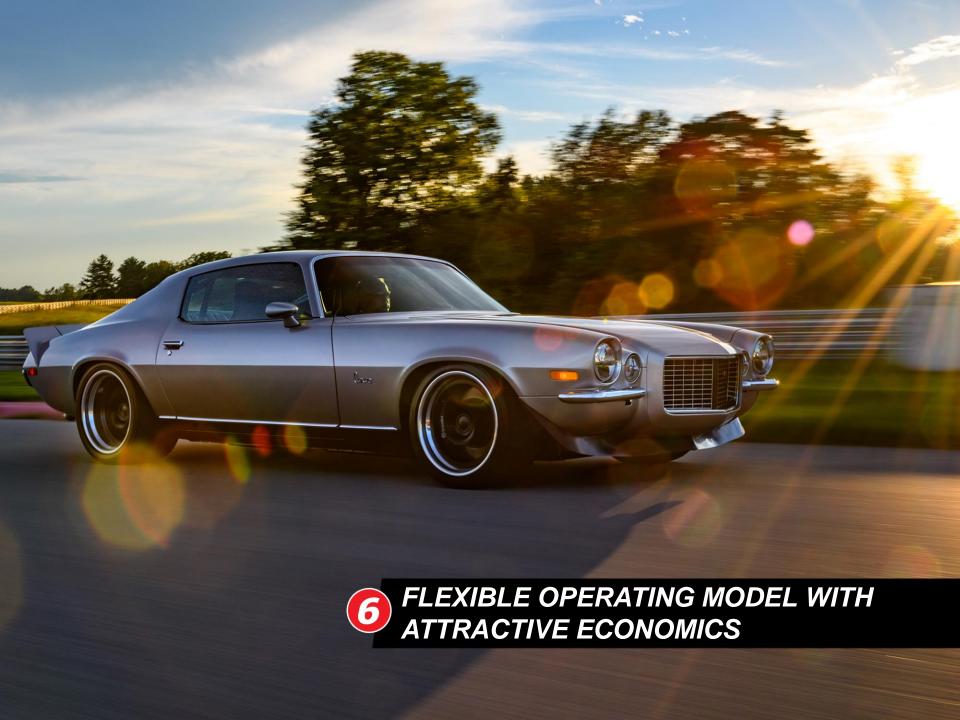
Direct Channel Share of Performance Aftermarket

#### Our E-commerce Business is Growing 2.5x Faster than the Market (2)



Source: Third-party report created by market leading consulting firm; 2020. Note: Historical financials are pro forma for acquisitions, excluding AEM.

- 2020 SEMA report. 2020 online sales were projected by holding 15% online sales CAGR from 2014 2020 constant.
- Source: Holley management.

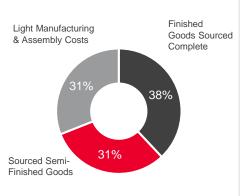


## We Have a Proven, Efficient and Flexible Operating Model

**Best-Value Sourcing Model**  Distribution **Expertise** 

In-House Manufacturing **Tightly Integrated Business** 

We leverage a "best value sourcing" model to create operational flexibility and optimal responsiveness



Represents latest management estimate as of Q4 2020

**Automated Order Processing** 

**Exceptional DTC Fulfillment** 

Facilities across the U.S. and Canada<sup>(1)</sup>







Engineering Manufacturing

Distribution

One

Enterprise Resource Planning System<sup>(1)</sup>

Facilities Consolidated Since 2017

(1) Excludes recent acquisitions.

(1) Excludes recent acquisitions.





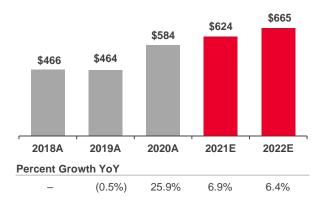




# 6 Attractive Margin Profile and Robust Cash Flow Generation

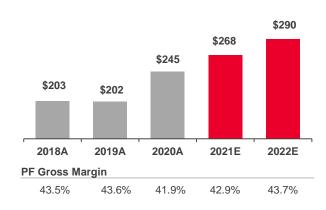
#### PF Net Sales(1)

\$ in Millions



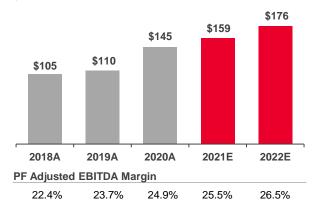
#### PF Gross Profit<sup>(1)</sup>

\$ in Millions



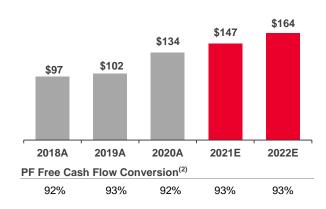
### PF Adjusted EBITDA<sup>(1)</sup>

\$ in Millions



#### PF Free Cash Flow<sup>(1)</sup>

\$ in Millions



Note: that when used herein, the 2020E financials set forth in the prior investor presentation have been amended to reflect the final 2020 Company audit, which was completed after the publicly filed investor presentation and included in Empower Ltd.'s Form S-4 filed with the SEC on April 8, 2021.

Note: Historical financials are pro forma for acquisitions, including Range Technologies (acquired October 2019), Drake (acquired November 2020), Simpson (acquired November 2020) and Detroit Speed (acquired December 2020). These numbers do not include acquisition of AEM. See Appendix for further detail.

(1) 2021E and 2022E estimates are not pro forma for future acquisitions; (2) Defined as (PF Adjusted EBITDA less PF Capex) / PF Adjusted EBITDA;

(3) Defined as PF Net Debt / 2020A PF Adjusted EBITDA.

### ~12.7%

'19A – '22E PF Net Sales CAGR

### ~25%

2020A PF EBITDA margin

### \$134M

2020A PF free cash flow<sup>(1)</sup>

### \$11.1M

2020A PF CapEx; <2% of sales

3.3x



< 3.0x

Pro Forma Net Leverage at Close<sup>(3)</sup> 2021E Target Net Leverage

### 6 2019 Was a Transformative Year for Our Business

#### **Industry Participants Often Prioritize Short-Term Success**

Competitors in the performance aftermarket often rely on negotiated discounts for individual orders to push products into distribution

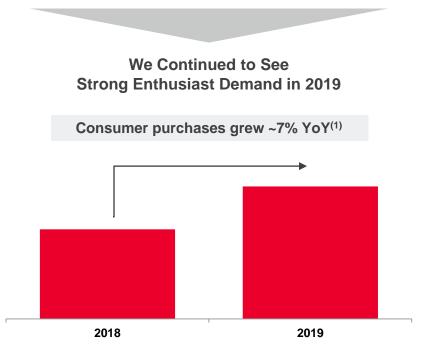
This practice has several effects that we view as harmful, including:

- Motivates resellers to carry excess inventory
- Creates noise in the numbers, masking true consumer demand
- Drives inefficiency into the business as operations fulfill lumpy reseller demand
- Dilutive to margins
- Distracts sales team from value-added selling activities

### We Implemented Changes To Support the Long-Term Health of Our Business

Prior to its integration into Holley in 2019, Driven utilized negotiated discounts which were eliminated post-acquisition

With discounting eliminated, resellers sold through their existing inventory, resulting in a temporary trough to our reported 2019 sales



<sup>(1)</sup> Represents the combination of DTC sales and sell-through sales reported by a representative sample of our reseller partners. This dataset represents over half of the business.



# **7** Team of Passionate Enthusiasts, Serving our Enthusiasts













	Tom Tomlinson Chief Executive Officer	Dominic Bardos Chief Financial Officer	Sean Crawford Chief Marketing Officer	Brian Appelgate Head of M&A	Steve Trussell VP of Finance	Jason Bruce VP of Business Development (Reseller Sales)
Industry Experience	YA YAARG	1 Month	17 Years	44 Years	31 Years	24 Years
Holley Experience	1X YAQIC	1 Month	1 Year	15 Years	17 Years	17 Years

#### **New Addition to the Holley Team**

Dominic joined Holley in April of 2021 and is a financial executive with 30 years of finance & accounting experience in multiple industries. He most recently worked at Tractor Supply Company as VP of Finance for the last 3 years. Previously, Dominic served as the CFO of Cambridge Franchise Holdings and before that he was a divisional CFO at ServiceMaster.



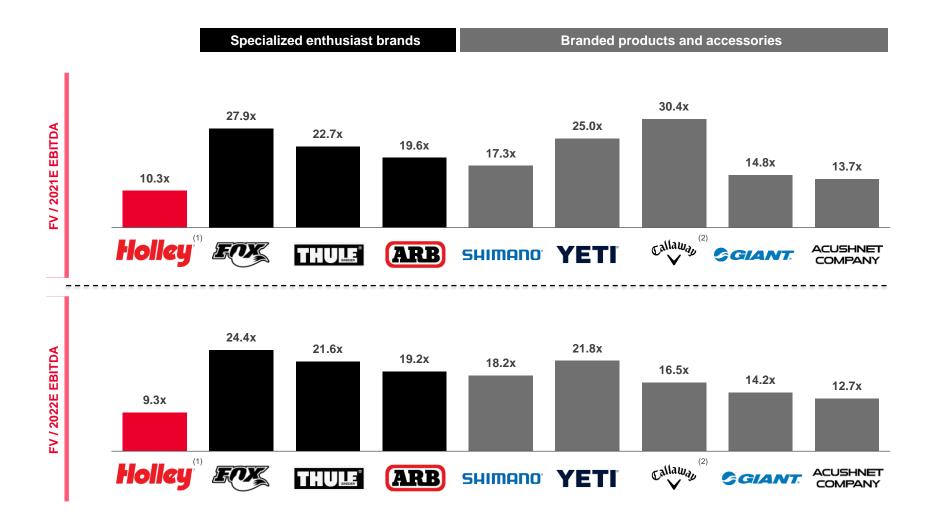
# **Peer Valuation and Operating Metrics**

Peer median

			Specialized enthusiast brands		Branded products and accessories						
		Holley	EOK .	BMEEDEN S	ARB	SHIMANO	YETI	Callaman (3)	SGIANT.	ACUSHNET COMPANY	
	Equity value (\$M)	\$1,158	\$6,054	\$5,077	\$2,296	\$23,033	\$7,390	\$5,313	\$4,863	\$3,273	
Trading metrics	Firm value (\$M)	\$1,643	\$6,198	\$5,129	\$2,230	\$20,211	\$7,271	\$6,077	\$5,011	\$3,489	
	FV / 2021E EBITDA	10.3X	27.9X	22.7X	19.6x	17.3X	25.0X	30.4X	14.8X	13.7X	21.1x
	FV / 2022E EBITDA	9.3X	24.4X	21.6X	19.2X	18.2X	21.8X	16.5X	14.2X	12.7X	18.7x
	2020–2022E Sales CAGR	6.7%	15.1%	6.1%	9.9%	8.5%	15.1%	19.3%	10.7%	5.7%	10.3%
Operating metrics	2020–2022E EBITDA CAGR	10.3%	20.1%	7.3%	9.0%	9.1%	14.2%	129.9%	6.0%	8.4%	9.1%
	2021E Gross margin	42.9%	32.9%	41.7%	58.7%	43.9%	57.6%	59.2%	22.9%	51.8%	47.9%
	2021E EBITDA margin	25.5%	20.6%	22.6%	25.5%	27.4%	22.8%	7.4%	12.1%	14.6%	21.6%
	Net debt / 2020A EBITDA	3.3X <sup>(2)</sup>	0.8X	0.3X	N/A	N/A	N/A	11.0X	0.3X	0.8X	0.8x

Source: FactSet as of 4/20/2021 (calendarized to 12/31).

### **Valuation Relative to Peers**



# Why We Love This Investment Opportunity

# Engaged Enthusiasts

Large, vibrant, growing and loyal consumer base

# New Product Development

Product development is driven by insights, innovation and superior engineering capabilities

# Powerful and Trusted Brands

Brands that consumers love and trust

# Massive and Attractive Market

Large underpenetrated market with exceptional attributes; leading player of scale

# Acquisition Platform

The industry consolidator with proven success and a robust pipeline

# **Channel Strength** and Diversity

Robust distribution in all major reseller channels with a powerful DTC model driving consumer engagement



# **Transaction and Offering Summary**

	Offering Summary	Transaction Details					
Issuer:	■ Empower Ltd.	Overview	<ul> <li>Empower Ltd. (NYSE: EMPW), a publicly-listed special purpose acquisition company, proposes to enter into a business combination with Holley Intermediate Holdings Inc.</li> </ul>				
Exchange/Ticker:	NYSE: EMPW		<ul> <li>\$250M cash held in trust assuming no redemptions</li> </ul>				
Offering Type:	<ul> <li>Private placement</li> </ul>	Capital Structure	<ul> <li>\$240M PIPE is being raised in connection with the proposed transaction</li> <li>Existing forward purchase agreement ("FPA") of \$50M</li> <li>Pro forma net debt of \$485M</li> <li>Minimum cash condition of \$350M in closing terms</li> </ul>				
Shares Offered:	<b>2</b> 4,000,000	Look w	<ul> <li>Sponsor, Executive Officers, Directors and &gt;1% Empower holders subject to a 1 year lock-up</li> </ul>				
Offering Price:	■ \$10.00 per share	Lock-up Agreements	7M shares owned by existing shareholders will be subject to a 6 month lock-up with the balance of their equity subject to a 1 year lockup				
Offering Size:	■ \$240M	Valuation	<ul> <li>Pre-money enterprise value of \$1,550M and pro forma enterprise value of \$1,643M</li> </ul>				
Use of Proceeds:	<ul> <li>Growth capital, debt paydown and cash consideration to existing shareholders</li> </ul>	Ownership and	<ul> <li>Pro forma ownership: ~50% of existing Target shareholders; ~22%</li> <li>Empower public shareholders; ~21% PIPE investors; ~8% Empower Sponsor<sup>(1)</sup></li> </ul>				
Placement Agents:	J.P. Morgan and Jefferies LLC	Governance	<ul> <li>Initial board of directors will have seven directors, comprised of Tom Tomlinson as CEO, three directors designated by Sentinel, two directors designated by Empower, one of which will be Matt Rubel, as Chairman, and one director to be mutually agreed upon by Empower and Sentinel</li> </ul>				
Expected Closing Date:	• Q2 2021	Anticipated Timing	<ul> <li>Targeting transaction announcement in March 2021 and closing after SEC review process and receipt of approval by stockholders of Empower and Holley</li> </ul>				

Note: Excludes warrants (4,666,667 warrants exercisable at \$11.50 per share) and assumes no redemption by public shareholders in connection with the transaction; Does not include employee incentive equity plan providing for an incentive pool of approximately 7.5% of the fully diluted share capital of the Company, with 50% of any grants vesting based on share performance, and 50% of any grants subject to time-based vesting over 4 years; Includes only 65% of sponsor promote, with remaining 35% subject to earnout and vesting (50% of earnout vesting if the share price is \$13.00 per share for 20 days out of 30 consecutive trading days and the remaining 50% of the earnout vesting if the share price is \$15.00 per share for 20 days out of 30 consecutive trading days).

(1) Pro forma ownership percentages do not add to 100% due to rounding.

### **Summary and Projected Financials**

2021E and 2022E Do Not Include Potential Acquisitions

#### Net Leverage

3.3x

< 3.0x

Pro Forma at Close

2021E Target Leverage

#### **Summary P&L**

(Figures in millions)

	Historical		Expected		CAGR	
	PF 2018A <sup>(1)</sup>	PF 2019A <sup>(2)</sup>	PF 2020A <sup>(3)</sup>	2021E	2022E	'18-'22
Net Sales	\$466	\$464	\$584	\$624	\$665	9.3%
% growth		(0.5%)	25.9%	6.9%	6.4%	
Less: Cost of Goods Sold	264	262	340	356	374	
Gross Profit	203	202	245	268	290	9.4%
% of Net Sales	43.5%	43.6%	41.9%	42.9%	43.7%	
Less: Operating Expenses	107	100	106	117	123	
Operating Profit	96	102	138	151	168	14.9%
Adjusted EBITDA	\$105	\$110	\$145	\$159	\$176	13.9%
% of Net Sales	22.4%	23.7%	24.9%	25.5%	26.5%	

Source: Management estimates. These numbers do not include acquisition of AEM.

<sup>(1) 2018</sup> reflects AICPA standard audit and management estimates for acquisitions closed post 2018. 2018 PCAOB audit included only the full year period for Driven and the post close stub period after the Driven and Holley Merger, which occurred on October 26, 2018

<sup>(2) 2019</sup> reflects AICPA standard audit and management estimates for acquisitions closed post 2019. 2019 PCAOB audit included full year for Holley and post close stub period for Range, which was acquired October 18, 2019.

<sup>(3) 2020</sup> reflects AICPA standard audit and management estimates for acquisitions closed post 2020. 2020 PCAOB audit included full year for Holley and post close stub period for companies acquired in 2020. Drake acquisition was completed on November 12, 2020. Simpson acquisition was completed on November 18, 2020.

### **Reconciliation of Historical PF Non-GAAP EBITDA**

Amounts in \$M	<b>2018A</b> <sup>(1)</sup>	2019A <sup>(2)</sup>	<b>2020E</b> (3)
Net Income	(\$31)	<b>\$1</b>	\$33
Interest Expense	19	50	44
Income Taxes	(5)	(5)	9
Depreciation	4	9	8
Amortization	4	10	11
EBITDA	(\$8)	\$65	\$104
Acquisition Integration & Restructuring	4	3	5
One-Time Exit Costs of Driven California Facilities	0	1	4
Implemented Driven Consolidation Savings	0	6	2
Non-Recurring Cash Addbacks	0	0	1
Management Fees & Expenses	3	5	5
Normalization Adjustments	1	(1)	(1)
Transaction Related Professional Fees	21	2	6
Purchase Accounting Adjustments and Non-cash (Gains)/Losses	12	7	3
Adjusted EBITDA	\$33	\$88	\$128
2018 Pre-Stub Period (Driven and Holley)	51		
Pre-Acquisition EBITDA (Range Technology)	1	3	0
Pre-Acquisition EBITDA (Simpson)	12	13	10
Pre-Acquisition EBITDA (Drake)	6	6	7
Pre-Acquisition EBITDA (Detroit Speed)	1	1	1
Pro Forma Adjusted EBITDA	\$105	\$110	\$145

<sup>(1) 2018</sup> reconciliation is to the PCAOB standard audit. PCAOB audit included only the full year period for Driven and post close stub period after the Driven and Holley Merger, which occurred on October 26, 2018.

<sup>(2) 2019</sup> reconciliation is to the PCAOB standard audit. PCAOB audit includes Holley and only post close stub period for Range after the acquisition closed on October 18, 2019.

<sup>(3) 2020</sup> reconciliation is to the PCAOB standard audit. PCAOB audit includes Holley and Range and only post close stub period for acquisitions that closed in 2020. Drake acquisition was completed on November 12, 2020. Simpson acquisition was completed on November 16, 2020. Detroit Speed Acquisition was completed on December 18, 202 0; Holley management reversed 2020 goodwill amortization and recognized amortization on the customer relationship intangible in anticipation of the PCAOB audit. 2020 audit will be to PCAOB standard s. The numbers are subject to change based on the final audit.

## **Financial Impact of Acquisitions**

Amounts in \$M	<b>2018A</b> <sup>(1)</sup>	<b>2019A</b> <sup>(2)</sup>	<b>2020E</b> <sup>(3)</sup>
Net Sales			
Holley	\$378	\$373	\$491
Drake	29	29	34
Simpson	48	50	47
Detroit Speed	11	12	13
Total	\$466	\$464	\$584
% growth		(0.5%)	25.9%
Gross Profit			
Holley	\$165	\$163	\$206
Drake	10	10	12
Simpson	24	26	23
Detroit Speed	4	4	4
Total	\$203	\$202	\$245
% margin	43.5%	43.6%	41.9%
Adjusted EBITDA			
Holley	\$86	\$90	\$125
Drake	6	6	8
Simpson	12	13	12
Detroit Speed	1	1	1
Total	\$105	\$110	\$145
% margin	22.4%	23.7%	24.9%

Source: Management estimates. These numbers do not include acquisition of AEM.

<sup>(1) 2018</sup> reflects AICPA standard audit and management estimates for acquisitions closed post-2018. 2018 PCAOB audit included only the full year period for Driven and the post close stub period after the Driven and Holley Merger, which occurred on October 26, 2018.

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# **Summary Key Risks**

Investing in the Offering involves a high degree of risk. Certain of the following key risks apply to the business and operations of Holley and will also apply to the business and operations of the Company following the completion of the Business Combination. If any of the following risks actually occurs, it may have a material adverse effect on the business, financial condition and results of operations of Holley or the Company and could adversely affect the trading price of the Company's common stock following the Business Combination. The list below is not exhaustive and is subject to change. If the risks and uncertainties that Holley or the Company plan for are incorrect or incomplete, or if Holley or the Company fails to fully understand and manage these risks successfully, this failure may have a material adverse effect on the business, financial condition and results of operation of the Company following the Business Combination. You should carefully consider these risks and uncertainties and you should carry out your own due diligence and consult with your own financial and legal advisors concerning the risks and suitability of an investment in the Offering before making an investment decision.

Unless the context requires otherwise, references to "Holley" in the below are to the business and operations of Holley prior to the Business Combination and the business and operations of the Company as directly or indirectly affected by Holley by virtue of the Company's ownership of the business of Holley following the Business Combination.

- The COVID-19 pandemic could adversely affect Holley's business, sales, financial condition, results of operations and cash flows and Holley's ability to access current or obtain new lending facilities.
- Unfavorable economic conditions could have a negative impact on consumer discretionary spending and therefore negatively impact Holley's business, financial condition and results of operations.
- A severe or prolonged economic downturn could adversely affect Holley's customers' financial condition, their levels of business activity and their ability to pay trade obligations.
- Failure to compete effectively could reduce Holley's market share and significantly harm its business, financial condition and results of operations.
- If Holley is unable to successfully design, develop and market new products, Holley's business may be harmed.
- Environmental regulation, changing fuel-economy standards and/or a drive toward electric vehicles could impact Holley's revenue.
- Holley's business depends on maintaining and strengthening its brands to generate and maintain ongoing demand for its products, and a significant reduction in such demand could harm Holley's business, financial condition and results of operations.
- If Holley inaccurately forecasts demand for its products, it may manufacture either insufficient or excess quantities, which, in either case, could adversely affect its financial performance.
- Holley may not be able to effectively manage its growth.
- If Holley fails to attract new customers, or fails to do so in a cost-effective manner, Holley may not be able to increase sales.
- Holley's growth depends, in part, on expanding into additional consumer markets, and Holley may not be successful in doing so.
- Competitors have attempted, and will likely continue to attempt to, imitate Holley's products and technology. If Holley is unable to protect or preserve the image of its brands and proprietary rights, Holley's business, financial condition and results of operations may be harmed.
- Holley's profitability may decline as a result of increasing pressure on pricing.
- A significant disruption in the operations of Holley's manufacturing facilities or distribution centers could have a material adverse effect on its sales, profitability and results of operations.
- A disruption in the service or a significant increase in the cost of Holley's primary delivery and shipping services for its products and component parts or a significant disruption at shipping ports could have a material adverse effect on Holley's business.
- Increases in cost, disruption of supply or shortage of raw materials or components used in Holley's products could harm its business and profitability.

# **Summary Key Risks (cont'd)**

- Holley's current and future products may experience quality problems from time to time that can result in negative publicity, litigation, product recalls, and warranty claims, which could result in decreased sales and operating margin, and harm to Holley's brands.
- Holley's reliance on foreign suppliers for some of the automotive parts it sells to its customers or included in its products presents risks to its business.
- Holley depends on retail partners to display and present its products to customers, and Holley's failure to maintain and further develop its relationships with retail partners could harm its business.
- If Holley's plans to increase sales through its direct-to-consumer channel are not successful, Holley's business and results of operations could be harmed.
- Holley's future success depends on the continuing efforts of its management and key employees, and on its ability to attract and retain highly skilled personnel and senior management.
- Holley relies on complex information systems for management of its manufacturing, distribution, sales and other functions. If Holley's information systems fail to perform these functions adequately or if Holley experiences an interruption in its operation, including a breach in cyber security, its business and results of operations could suffer.
- Cyber-attacks, unauthorized access to, or accidental disclosure of, consumer personally-identifiable information including credit card information, that Holley collects through its websites may result in significant expense and negatively impact its reputation and business.
- Holley depends on cash generated from its operations to support its growth, and Holley may need to raise additional capital, which may not be available on terms acceptable to Holley or at all.
- Indebtedness of Holley and its subsidiaries may limit its and its subsidiaries' ability to invest in the ongoing needs of its business and if Holley and its subsidiaries are unable to comply with the covenants in its current credit agreements, Holley's and its subsidiaries' liquidity and results of operations could be harmed.
- Holley's failure to maintain effective internal controls over financial reporting could have an adverse effect on its business, financial condition and results of operations.
- Holley's results of operations are subject to seasonal and quarterly variations, which could cause the price of its common stock to decline.
- If Holley's goodwill, other intangible assets, or fixed assets become impaired, it may be required to record a charge to its earnings.
- If Holley's estimates or judgments relating to its critical accounting policies prove to be incorrect or change significantly, its results of operations could be harmed.
- Holley may become subject to intellectual property claims or lawsuits that could cause it to incur significant costs or pay significant damages or that could prohibit it from selling its products.
- Sales of Holley's products by unauthorized retailers or distributors could adversely affect its authorized distribution channels and harm its reputation.
- Holley may acquire or invest in other companies, which could divert management's attention, result in dilution to stockholders, and otherwise disrupt its operations and harm its results of operations.
- Changes in tax laws or unanticipated tax liabilities could adversely affect Holley's effective income tax rate and profitability.
- Holley is subject to environmental, health and safety laws and regulations, which could subject it to liabilities, increase its costs or restrict its operations in the future.
- Changes in, or any failure to comply with, privacy laws, regulations, and standards may adversely affect Holley's business.
- Holley's ability to utilize all or a portion of its U.S. deferred tax assets may be limited significantly if it experiences an "ownership change."
- Holley's insurance policies may not provide adequate levels of coverage against all claims and Holley may incur losses that are not covered by its insurance.